



COMMERCIAL

MAGIC VALLEY BROKERAGE SERVICES

# DAVE NIXON

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## EXPERIENCE

Dave Nixon joined TOK Commercial’s Magic Valley brokerage team in September 2024, following a successful professional career in aircraft sales and leasing. Dave has negotiated aircraft sales and lease transactions all over the world and set up related regional offices for his employers in Beijing and Singapore as well as his own consultancy in Hong Kong. He has held “C suite” and regional leadership positions in two aircraft leasing companies and led transaction teams for three aircraft manufacturers.

With this experience, he brings an unmatched skill set in sales, leasing, contract negotiation, and process management. He is well adept in deal making and financial analysis, trusted for his attention to detail and ability to streamline the deal process for his clients. He has built a strong network of connections in global manufacturing and aviation supply chain companies.

Partnering with TOK’s Magic Valley commercial brokerage team, Dave offers clients guidance and advisory services in commercial real estate opportunities across all asset classes in the Magic Valley market.

Dave assists clients with the following:

- Property acquisitions & dispositions
- Seller and landlord representation
- Buyer representation
- Property and site selection tours
- Lease negotiations & renewals
- Market competition studies
- Broker Price Opinions

### SKILL SET

#### DEAL ANALYSIS



#### STRATEGIC POSITIONING



#### CONTRACT NEGOTIATIONS



## PERSONAL

Dave is an Idaho native, born and raised in Idaho Falls, and a graduate in mechanical engineering from the University of Idaho. He has lived and worked in Seattle, San Antonio, Northern Virginia, England, France, Germany, Singapore and China — Dave recently relocated back to Idaho from Hong Kong to be closer to family, including his oldest son who is the head golf professional at Jerome Country Club.

A fun fact about Dave is that he enjoys scuba diving and holds an SSI Professional Dive Master certification. He also likes to paddle board, downhill ski, and get out on his mountain bike when he gets the chance.



## EDUCATION

Dave is a graduate of the University of Idaho with a Bachelor of Science degree in Mechanical Engineering.





**1879 ADDISON AVE, TWIN FALLS**  
SALE | 1,332 SF RETAIL SPACE  
SELLER REPRESENTATION | MARCH 2026



**402 IDAHO STREET, GOODING**  
SALE | 1,500 SF  
SELLER & BUYER REPRESENTATION | JUNE 2025



**MERIDIAN COMMERCE PARK**  
LEASE | 3,854 SF INDUSTRIAL SPACE  
TENANT REPRESENTATION | JANUARY 2025



**901 CENTER ST, KIMBERLY**  
LEASE | 2,322 SF RETAIL SPACE  
TENANT REPRESENTATION | APRIL 2026



**2167 VILLAGE PARK AVE PARK AVE W**  
SALE | 2,319 SF MEDICAL OFFICE SPACE  
BUYER REPRESENTATION | APRIL 2025



**241 4TH AVE N, TWIN FALLS**  
SALE | 1,450 SF OFFICE SPACE  
SELLER & BUYER REPRESENTATION | AUGUST 2025



**TBD KIMBERLY ROAD, TWIN FALLS**  
SALE | 1.1 ACRES DEVELOPMENT LAND  
BUYER REPRESENTATION | OCTOBER 2025