



LAND BROKERAGE SERVICES  
**SAM MCCASKILL CCIM**  
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**COMMERCIAL**

**EXPERIENCE**

Sam McCaskill joined TOK Commercial in 2018, having since become a key member of the firm’s Land brokerage team.

Sam assists buyers and sellers as they navigate a market sector that requires astute pricing strategies, strong relationships across private and public sectors, nimble negotiation techniques, and patience through the typically complicated and challenging land development process.

By working closely with each municipality, contractor, and cooperating broker, Sam efficiently guides his clients and represents their interests through the entire sales process.

<b>\$188.5M</b>	<b>1.6K</b>	<b>136+</b>
<b>TOTAL SALES</b>	<b>ACRES SOLD</b>	<b>TRANSACTIONS</b>

**PROFESSIONAL & COMMUNITY INVOLVEMENT**

Sam received his Certified Commercial Investment Member (CCIM) designation in 2023. This designation signals his proven capability to minimize client risk, maximize client ROI, and optimize the value of real estate assets he represents.

Sam is a committed community member and leader. He currently serves as the President of Boise State Varsity B’s program, holds membership on the boards of the Children’s Home Society of Idaho and Bronco Athletic Association and recently graduated from the Boise Metro Chamber’s Leadership Boise program (class of 2022). Additionally, Sam is an active participant in the Urban Land Institute, CCIM Idaho, and Boise Metro Chamber of Commerce.

**NOTEWORTHY CLIENTELE**



**PERSONAL**

Sam and his wife (a University of Idaho alum) enjoy snow skiing, golfing, fishing, hunting, mountain biking, hiking and playing pickle ball.