



BROKERAGE SERVICES

JOSH WEINSTEIN

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EXPERIENCE

Josh Weinstein joined TOK Commercial’s Magic Valley brokerage team in 2025. Josh brings a unique blend of analytical rigor, project management leadership, and a deep understanding of land use and regulatory frameworks to his commercial real estate clients.

Josh’s multifaceted background provides him with a distinctive perspective on commercial real estate. He excels in representing property owners, landlords, and tenants, using data-driven analysis and utilizing TOK’s proprietary market and demographic data and tools to uncover market trends and property valuations. Josh’s client advocacy, collaboration and clarity in communication is central to the strong relationships he builds with clients.

With a robust background in natural resource management and data-driven solutions, Josh is adept at navigating complex transactional challenges and delivers critical results for clients. His meticulous approach to data analysis coupled with his strong communication skills make him an key asset in identifying leasing and sales opportunities for clients. Josh navigates negotiations with skill and works hard to deliver successful outcomes in each commercial transaction.

Josh assists clients with the following:

- Property acquisitions & dispositions
- Seller and landlord representation
- Buyer and tenant representation
- Property and site selection tours
- Lease negotiations & renewals

SKILL SET	CONTRACT NEGOTIATIONS	TENANT REPRESENTATION	SKILLED ANALYST

EDUCATION

Josh earned his Bachelor of Arts in Global Studies: Health and Environment from the University of North Carolina Chapel Hill. He completed his Master of Science degree in Agricultural Biology at New Mexico State University.



PERSONAL

Josh enjoys climbing, backcountry skiing, and mountain biking with his wife and two dogs. He is fluent in Spanish thanks to the Peace Corps — a skill that helped him meet his wife, who is from Chihuahua, Mexico.