



GAVIN PHILLIPS

CONTACT  
INFORMATION:

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**EXPERIENCE:**

Gavin Phillips joined Thornton Oliver Keller's brokerage team in 2007 as an industrial and office properties specialist focusing on leasing, sales, site selection, and investment transactions. With a wealth of commercial real estate market knowledge, coupled with an attitude focused on putting the client first, Gavin has earned a reputation as one of the leaders in the commercial real estate market.

Since 2008, Gavin has averaged over 66 commercial lease/sale transactions per year. He has also represented Clearwater Analytics on all of their corporate expansion projects since 2011, totalling over 138,500 square feet. Gavin has an outstanding local and regional reputation for diligence, proactive marketing, and a thorough understanding of commercial real estate. Gavin works hard on behalf of his clients, focusing on every detail of each transaction. His ability to effectively represent his client's interests is evidenced in his production, summarized below.

**BROKERAGE PRODUCTION [2008-2017]:**

**502 TRANSACTIONS**  
**TOTAL CONSIDERATION OVER \$81 MILLION**

**PARTIAL LIST OF CLIENTS:**

- ServPro of Nampa
- Sunbelt Rentals
- Capstone Commercial Properties
- CTown Investments, LLC
- Performance Systems, Inc.
- Hard Rock Construction
- Premier Technology
- Caracal USA
- Dry Creek Land Holdings, LLC
- ShadeWorks
- ChemDry Boise
- Clearwater Analytics, LLC
- Idaho Dept. of Lands
- Crown Equipment Corp.
- Bennett Industries, Inc
- Paragon Corporate Housing
- Intermountain Medical Imaging
- Summit Wall Systems
- Stark Sprinkler & Landscape
- CNC Pro's

## GAVIN PHILLIPS BROKERAGE SERVICES

**EDUCATION:**

Gavin graduated from Dartmouth College in Hanover, New Hampshire. He received a B.A. in Government with concentration on International Relations as well as a B.A. in Sociology with concentration on Markets, Management and the Economy. Gavin was also a member of the Dartmouth lacrosse team; a nationally ranked Division I team. During his four years on the team, Dartmouth won an Ivy League Championship and received an NCAA tournament bid in 2003.

**PROFESSIONAL & COMMUNITY ACTIVITIES:**

- International representative in lacrosse and soccer visiting Mexico, Israel, UK, Australia, and France.
- Head coach of junior lacrosse team in South Australia plus other coaching roles in San Diego, California and Boise, Idaho.
- Eagle high school varsity lacrosse coach.

**FAMILY, HOBBIES AND INTERESTS:**

Gavin moved to Boise in the spring of 2007 and quickly fell in love with the Treasure Valley and the many outdoor activities it offers. Gavin's passions include: fly fishing, skiing, golf, and rafting.

# GAVIN PHILLIPS REFERENCES

## ShadeWorks

David Dexter  
Owner/Operator

## Capstone Commercial Properties, Inc.

Richard Nelson  
President / Investor

## Dry Creek Land Holdings, LLC

Ryan C. Clark  
Principal / Investor

## Jones Lang LaSalle - Denver

Tyler Reed, Vice President  
Peter Beugg, Vice President

## CNC Pro's

Brian Denny  
Owner/Operator

## Intermountain Medical Imaging

Jeff Cliff  
Managing Director

## Summit Wall Systems

Brian Whipple  
Owner/Operator

## Clearwater Analytics, LLC

Michael Boren  
COO & Founder

## Performance Systems, Inc.

Government Contractor  
Kaleo Nawahine  
President

## Paragon Corporate Housing

John Crook  
Owner

## Bennett Industries, Inc.

Richard Bennett  
President

## Wal-PatIV, LLC

Robert R. Amerson  
Principal & Investor

# GAVIN PHILLIPS SELECT TRANSACTIONS

502 Transactions • \$81,056,097 Consideration

## ONE FRONT STREET CENTER



### SOLD - INVESTMENT

Represented the buyer in purchasing a 70,722 SF Class A Office Building

## 9TH & IDAHO CENTER



### LEASED

Represented Clearwater Analytics in leasing 14,000 SF

## BANNER BANK BUILDING



### LEASED

Represented Clearwater Analytics in leasing 16,570 SF

## HIGHWAY 75 - STANLEY, ID



### SOLD

Represented the buyer in purchasing 464 acres of ranch land

## 1950 COLE ROAD WAREHOUSE



### SOLD

20,306 SF Industrial Building

## AFFORDABLE SELF STORAGE



### SOLD - INVESTMENT

80,625 SF Storage Facility

## INTERMOUNTAIN MEDICAL IMAGING BUILDINGS



### SOLD - INVESTMENT

[2] Medical Office Buildings totalling 22,555 SF

## HIGHWAY 21 - STANLEY, ID



### SOLD

Represented the buyer in purchasing 2,109 acres of ranch land

## SOUTH COLE INDUSTRIAL CENTER



### SOLD - INVESTMENT

76,480 SF Industrial Project

## 272 S.W. 5TH STREET



### SOLD

15,621 SF Industrial Building - Represented both the buyer and seller

## DRAKE COOPER BUILDING



### SOLD - INVESTMENT

20,126 SF Office Building

## 1868 E. COMMERCIAL STREET



### SOLD

20,000 SF Industrial Building